GENERAL INFORMATION

Application

All students with a Bachelor in Economics and Management are qualified. Students with other study backgrounds (Social sciences, Engineering, Languages...) with a focus on Economics and Management are also eligible.

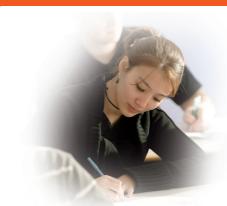
A minimum of 180 credits as well as a certificate of English are required.

Each student interested in this Master should contact the professor in charge of the international relations in his university or one of the coordinators of this programme (see back of the leaflet). An online application form is available from the EMBS website: www.embs.eu. Application deadline:

- end of May for EU citizens
- end of April for non-EU citizens

Tuition fees

The annual fees for the cursus "European Master in Business Studies" are 2.000 € + national administrative fees (count approximately 500 € per year).



Aid and Support

For financial support, students have to ask at the International Office of their home university or one of the EMBS coordinators.

European students have the possibility to be supported through ERASMUS grants.

Accommodation

In each university, a service at the international office assists students in finding an accommodation.

Classes in Local Language

Students have the possibility to attend courses in local language for foreigners as an option.

Registration, Information

IAE Savoie Mont-Blanc

International Office Anne Filippi 4, Chemin de Bellevue - BP 80439 F - 74944 Annecy-le-vieux cedex Tel.: +33 (0) 450 09 24 14 embs@univ-savoie.fr www.iae.univ-savoie.fr

Educational aspects

Università degli Studi di Trento

Facoltà di Economia Pr. Italo Trevisan Via Inama 5 I - 38100 Trento Tel.: +39-0461 88 22 75 embs@unitn.it

IAE Savoie Mont-Blanc

Pr. Stéphane Ganassali 4, Chemin de Bellevue - BP 80439 F - 74944 Annecy-le-vieux cedex Tel.: +33 (0) 450 09 24 00 sgana@univ-savoie.fr

University of Kassel

International Direct Marketing Pr Ralf Wagner DMCC - Dialog Marketing Competence Center Mönchebergstr. 1, D-34125 Kassel Tel.: +49.561.804.7404 rwagner@wirtschaft.uni-kassel.de

Universidad de León

Facultad de Ciencias Económicas y Empresariales Pr. Carmen Rodriguez-Santos Campus de Vegazana, s/n E - 24071 León Tel: +34 987 291 000 (ext.5444) carmen.santos@unileon.es

The application conditions and the course details are to be found on the web site: www.embs.eu





Rhôn€Alpes





EUROPEAN MASTER





ITALY - Università di Trento FRANCE - Université de Savoie **GERMANY** - Universität Kassel **SPAIN** - Universidad de León



UNIKASSEL V E R S I T A T



2 Year

Postgraduate

in 4 countries



In collaboration with the IMUS Business Club www.club-entreprises-imus.fr

A MASTER IN BUSINESS WITH AN INTERNATIONAL

in Business Studies

is a Master's degree

in Management officially

European Bologna system

4 semesters in 4 different

integrated in the new

of higher education.

European countries,

representing a total

of 120 ECTS.

It is composed of

The European Master Successful business management in Europe and abroad requires:

- > To train and develop the European Managers of tomorrow,
- > To give them all the tools and best practices to enable them to fit easily into international companies and feel at home in multicultural environments,
- > To improve their capabilities in English (and other European languages).
- To offer a specific European professionaloriented curriculum.

The European Master in Business Studies (EMBS) gives you the opportunity of starting your professional career with all these tools.

Run by four different universities in four European countries, the EMBS offers an international programme in European Business Management to small groups of students of various nationalities who learn to work and study together over a period of two years.

The courses are taught in English. Qualified faculty and managers from European companies are involved in the teaching of courses, seminars and workshops.

FIRST YEAR

SEMESTER 1 (WINTER): TRENTO

PROGRAMME STRUCTURE OF THE EMBS

- European and International Commercial Law
- Organizational Behaviour & Human Resources Management
- Information System and ICT
- International Accounting
- International Strategic Management
- Consultancy Project

SEMESTER 2 (SPRING) : ANNECY

- Marketing Research
- Supply Chain Management
- B to B Marketing and Business Negotiation
- Cross-Cultural communication
- Customer behaviour

120 CREDITS FOR A EUROPEAN JOINT MASTER'S DEGREE



- International Marketing
- Master Thesis Intermediate Report

SEMESTER 4 (SPRING): LEÓN

- European Economy Structure
- Financial Markets
- Innovation and Knowledge Management
- Quality Management
- Final Master Thesis

SEMESTER 3 (WINTER): KASSEL

- Global Economic Policy
- Corporate Finance
- Distribution Policies
- Services Marketing

- Internship in summer at the end of semester 4

→ STUDY IN FOUR EUROPEAN COUNTRIES



In the north-east of Italy, Trento lies in a wide glacial valley called the Adige valley just south of the Alps foothill range Dolomite Mountains. The valley is surrounded by mountains and the Lago di Garda is nearby. Trento is a small but very friendly city with the university right in the center.

100 km north of Verona / Trento is on the highway to Verona and to Bolzano, Innsbruck and Munich.

FRANCE, Annecy...

In the east-central part of France, Annecy lies in the French Alps, close to major ski stations and on the shores of the Lake of Annecy. Lake Annecy and Aravis mountains offer a kaleidoscope of cultural and sports activities in an exceptional landscape.

Annecy is located between Lyon and Geneva, Switzerland (35 km) and easily reachable either by train, plane (airport in Annecy, Geneva or Lyon) or road.







SPAIN, León.

León is in the north-west of Spain. The north area is a mountainous part, the shouthern slopes of the Cantabrian range, known because of its landscape beauty. The flatlands are high, between 800 and 900 metres above sea. León is a very touristic place, famous for its Gothic monumental buildings and on the

León's airport is located 7 km away from the town with daily connections to Madrid and Barcelona. You can also ake the bus or the train from Madrid.

Pilgrim route, on the way to Santiago.

The campus is located in the north of the city at 20 mn valking distance from the center with bus connections from lifferent parts of the city.



GERMANY, Kassel...



Kassel is located in the heart of Germany, between Hannover in the north and Frankfurt in the south. Kassel hosts the Documenta, the world's most important exhibition of contemporary art.

International airports near Kassel are Frankfurt and Hannover, From there, Kassel is easily reachable with fast nterCityExpress trains to Kassel-Wilhelmshöhe. Kassel is ose to the A 7, Germany's main north-south highway.